Sales & Marketing-CM 219, Eastern court Corporate Office, New Delhi-1 Tel No 23326544, Fax 23326545 ddg_sales@bsnl.co.in



No. 27-13/2014-S&M-CM/3

Dated: 15.12.2014

To

The Chief General Managers All Telecom Circles / Districts BSNL

Sub: Clearance of cheques from Franchisees

Ref:- This office letter No.-500-31/2005/CA-I/BSNL dated January, 2006

Vide above mentioned letter guidelines for transacting business with franchisee through cheques were issued.

During the review meeting held for East Zone at Kolkata and also in NBFA meeting held at corporate office New Delhi on dated 28.11.14, franchisees raised the issue of complete ban in case of dishonor of cheque of any franchisee.

The matter has been deliberated in this office and it has been decided to add following sub clauses to the clause 2(iv) of the above referred letter in case of dishonor of the cheque of any franchisee.

- a. For top 50% revenue earning franchisees cheque facility may be restored within 7 days.
- b. For others, CGMs can take decisions on case to case basis depending upon merit of the case.

These orders are complementary to the earlier orders issued vide above referred letter.

This has approval of Director (CM).

(Upendra Bakolia) Addl. GM(S&M-CM)

Copy to: - GM (CA)/GM (Fin-CM), BSNL CO.